

2020 CTAAFSC EXPENSES/INCOME

	2019 Actual	2020 Estimates Revised
Venue		
Palmer Rental Fee	\$8,550.00	\$8,750.00
Palmer Equipment Fee	\$4,281.50	\$5,000.00
Unarmed Security	\$525.00	\$550.00
Entertainment	\$500.00	\$500.00
Parking	\$4,480.00	\$2,500.00
Golf cars	\$610.00	\$610.00
Water coolers (2 coolers + 2 bottles)	\$0.00	\$250.00
Floral décor for tables	\$1,950.00	\$2,000.00
SUBTOTAL VENUE	\$20,896.50	\$20,160.00
Food (includes china, food, set up)		3% increase
Breakfast - Buffet - Tuesday	\$5,100.00	\$5,253.00
Breakfast - Buffet - Wednesday	\$3,450.00	\$3,553.50
Lunch - Buffet Tuesday	\$19,451.02	\$20,034.55
Lunch - Buffet Wednesday	\$17,100.00	\$17,613.00
Service fees for all meals (20%)	\$8,410.00	\$9,290.80
SUBTOTAL FOOD	\$53,511.02	\$55,744.85
A/V		
Pipe and drape		
9x12 Projection Screens		
Lavaliere or Wired Microphones		
Wireless Microphones		
4 Channel Mixer		
LCD Projector - Large Conference (6,500 L)		
stage lights		
Podium		
SUBTOTAL AV	\$17,180.90	\$18,000.00
Misc Expenses		
Interpreter Services (AISD & ASL)	\$1,593.00	\$1,593.00
CEU license fee	\$250.00	\$250.00
Awards	\$303.00	\$303.00
LGL Registration App		
Cab vouchers		
SUBTOTAL MISCELLANEOUS	\$2,146.00	\$2,146.00
Signage/Printing/Supplies		
Office Supplies	\$974.54	\$975.00
Website fee	\$15.00	\$853.00
Media/Advertising	\$929.46	\$1,000.00
Printing (nametags, programs & flyers)	\$916.00	\$916.00
SUBTOTAL SIGNAGE/PRINTING/SUPPLIES	\$2,835.00	\$3,744.00
Speakers & Travel		
Speaker fees	\$10,500.00	\$15,000.00
Hotel Rooms (\$275/day)	\$2,438.35	\$2,500.00
Flights	\$1,045.00	\$1,200.00
Transportation	\$736.00	\$750.00
SUBTOTAL SPEAKERS & TRAVEL	\$14,719.35	\$19,450.00
Planning Committee		
Monthly meetings	\$1,215.54	\$1,200.00
SUBTOTAL PLANNING COMMITTEE	\$1,215.54	\$1,200.00
GRAND EXPENSE TOTAL	\$112,504.31	\$120,444.85
Revenue	2019 Actual	2020 Projected
Registration	\$13,370.05	\$15,750.00
Donations from Registration	\$377.00	\$500.00
Exhibitors	\$5,230.00	\$6,000.00
TCDD Grant	\$13,900.00	\$13,900.00
Sponsorships	\$26,980.00	\$32,000.00
Pre-reception		
Scholarships	\$1,500.00	\$2,000.00
SUBTOTAL REVENUE	\$61,357.05	\$70,150.00
INTEGRAL CARE CONTRIBUTION	\$51,147.26	\$50,294.85