

2020 CTAAFSC EXPENSES/INCOME

	2019 Actual	2020 Estimates Revised	Paid to date
Venue			
Palmer Rental Fee	\$8,550.00	\$8,750.00	\$8,750.00
Palmer Equipment Fee	\$4,281.50	\$5,000.00	\$2,530.00
Unarmed Security	\$525.00	\$550.00	\$660.00
Entertainment	\$500.00	\$500.00	\$800.00
Parking	\$4,480.00	\$2,500.00	\$3,747.00
Golf cars	\$610.00	\$610.00	\$710.00
Water coolers (2 coolers + 2 bottles)	\$0.00	\$250.00	\$0.00
Floral décor for tables	\$1,950.00	\$2,000.00	\$1,950.00
SUBTOTAL VENUE	\$20,896.50	\$20,160.00	\$19,147.00
Food (includes china, food, set up)		3% increase	
Breakfast - Buffet - Tuesday	\$5,100.00	\$5,253.00	\$5,100.00
Breakfast - Buffet - Wednesday	\$3,450.00	\$3,553.50	\$5,100.00
Lunch - Buffet Tuesday	\$19,451.02	\$20,034.55	\$18,350.00
Lunch - Buffet Wednesday	\$17,100.00	\$17,613.00	\$17,450.00
Service fees for all meals (20%)	\$8,410.00	\$9,290.80	\$9,526.00
Food for Exhibitors			\$1,629.00
Additional Food			\$17,020.00
SUBTOTAL FOOD	\$53,511.02	\$55,744.85	\$74,175.00
A/V			
Pipe and drape			
9x12 Projection Screens			
Lavaliere or Wired Microphones			
Wireless Microphones			
4 Channel Mixer			
LCD Projector - Large Conference (6,500 L)			
Stage lights			
Podium			
SUBTOTAL AV	\$17,180.90	\$18,000.00	\$16,863.00
Misc Expenses			
Interpreter Services (AISD & ASL)	\$1,593.00	\$1,593.00	\$1,984.00
CEU license fee	\$250.00	\$250.00	\$0.00
Awards	\$303.00	\$303.00	\$390.00
Cab vouchers	\$0.00	\$0.00	\$0.00
Hotel Rooms			\$1,033.37
SUBTOTAL MISCELLANEOUS	\$2,146.00	\$2,146.00	\$3,407.37
Signage/Printing/Supplies			
Office Supplies	\$974.54	\$975.00	\$505.00
Website & CRM fees	\$15.00	\$853.00	\$853.00
Media/Advertising	\$929.46	\$1,000.00	\$910.00
Printing (nametags, programs & flyers, awards)	\$916.00	\$916.00	\$2,991.80
SUBTOTAL SIGNAGE/PRINTING/SUPPLIES	\$2,835.00	\$3,744.00	\$2,452.00
Speakers & Travel			
Speaker fees	\$10,500.00	\$15,000.00	\$15,000.00
Hotel Rooms	\$2,438.35	\$2,500.00	\$1,680.54
Flights, ground transportation	\$1,045.00	\$1,200.00	\$1,173.26
Mail Fee for Check to Le'Andria			\$25.00
Transportation	\$736.00	\$750.00	\$740.00
SUBTOTAL SPEAKERS & TRAVEL	\$14,719.35	\$19,450.00	\$18,618.80
Planning Committee			
Monthly meetings	\$1,215.54	\$1,200.00	\$1,664.00
Pre-Reception (1/17/200)			
Expenses			\$2,334.00
GRAND EXPENSE TOTAL	\$112,504.31	\$120,444.85	\$129,698.00
Revenue	2019 Actual	2020 Projected	Pledged/Received
Registration	\$13,370.05	\$15,750.00	\$20,387.00
Donations from Registration	\$377.00	\$500.00	\$1,110.00
Exhibitors	\$5,230.00	\$6,000.00	\$7,560.00
TCDD Grant	\$13,900.00	\$13,900.00	\$13,955.00
Sponsorships	\$26,980.00	\$32,000.00	\$41,600.80
Pre-reception			\$7,495.00
Scholarships	\$1,500.00	\$2,000.00	\$1,800.00
SUBTOTAL REVENUE	\$61,357.05	\$70,150.00	\$93,907.80
INTEGRAL CARE CONTRIBUTION	\$51,147.26	\$50,294.85	\$47,391.00